

# SCOVILL BULLETIN

NOVEMBER, 1962

*Published by Scovill Manufacturing Company for its Employees*

## Scovill Reports Nine Months' Sales & Profits

Total Company sales were up 14% and profits after taxes were up 25% over the same period last year, according to the nine month report released last week by Scovill's Board of Directors. The consolidated results for the company as a whole are summarized below:

	<i>First Nine Months</i>	
	<i>1962</i>	<i>1961</i>
Sales	\$125,664,227	\$109,971,682
Profit after		
Taxes	2,501,232	1,993,381
Profits % of		
Sales	2.0%	1.8%

In reviewing the report, President S. T. Williams noted that the third quarter in itself was disappointing. "Most of the improvement shown in the nine months' report took place in the first six months, when sales were at a high level throughout the company. Third quarter profits were reduced because of lower sales and continuing reductions in selling prices. New customer

orders did not come in during the quarter at the same high level as in the first six months. The sales decline can also be attributed to the effect of vacation shutdowns on our Mills' business, and to the completion of substantial government orders in our General Manufacturing Division early in the quarter. Deliveries on additional government business will not begin until early next year."

Mr. Williams emphasized the continuing need for profit improvement. "Profits for the first nine months of this year, although better than for the same period last year, are still only 2% of sales. A profit of two cents out of each sales dollar doesn't go far enough in today's competitive market. The profits we earn must pay the fixed annual installment on our long term debt, pay a reasonable return to our stockholders, and still leave enough to help pay for the new and better equipment necessary to stay competitive.

"There is no mystery as to what has been happening to profits these past few years. They have been caught in the squeeze that results when costs rise faster than selling prices. The extent to which a particular company is hurt by this squeeze depends upon how successful it has been in controlling and reducing its costs.

"Scovill is today facing the stiffest price competition in its existence, from all types and sizes of companies, located not only in this country, but to an increasing extent in low-cost areas abroad. If we want to stay in business, we must get our costs down to the point where we can meet this price competition profitably. Company-wide programs to eliminate unnecessary costs and to increase productivity must be continued with renewed vigor. Competitors are working just as hard as we are to achieve the same results. Those companies who make the most progress with cost reduction efforts will be in a better position to increase their share of whatever business is available."

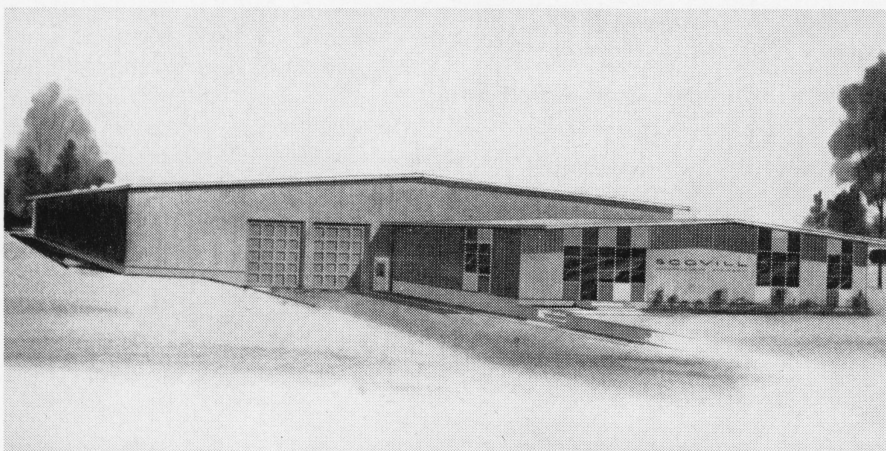
## THANK YOU

Twenty-nine agencies, working together for the welfare of all the people in our area, give a great big "thank you" to those Scovillites whose assistance and generosity made it possible to "go over the top" in our Scovill United Fund drive.

The Scovill quota of \$99,500 was oversubscribed, due to our volunteer solicitors who, under the direction of their divisional co-chairmen, performed so very well. Management added a corporate gift of \$37,500, so that the entire Scovill contribution is expected to be close to \$140,000, or 19.3% of the overall Waterbury Area Campaign goal of \$725,000.

Adding their thanks to those of the agencies are in-plant co-chairmen Charles Rietdyke and Larry Bernier who wish to remind their fellow workers that there is still time to "give".

The drive, for the first time planned and carried out on a divisional basis, has set a pattern which is expected to be followed in future years.



DISTRIBUTION CENTER FOR MILL PRODUCTS. *This sales office and warehouse at Norwood, Massachusetts is close to Route 128 and Boston. It stocks brass, copper and aluminum mill products for customers in the New England area and serves as home base for Mill, Closure and General Manufacturing Division salesmen calling on customers in that area.*

# MEMO **from Management:**

## ***Our Competitors Are Hungry***

Talk with any Scovill salesman for a few minutes and you will soon realize that competitors are always on the prowl for orders—the same orders that keep our people and equipment busy. These competitors are working hard to bring in new orders by offering customers such attractions as higher quality, better service, or lower price.

There is no reason why we should not be able to hold our own insofar as quality and service are concerned. But when it comes to price, certain competitors do have cost advantages difficult for us to offset. For instance:

Competitors may have lower average wage rates.

Scovill's average gross hourly wage in Waterbury is \$2.68 as against a national average of \$2.39 for all manufacturing.

Competitors may have less costly employee benefits.

Scovill's benefits now cost approximately \$1.00 per hour per employee as against a national average of about \$.60 per hour for all manufacturing.

Competitors may have lower costs because of higher productivity. If their sales are more profitable, competitors may be able to afford newer equipment capable of turning out more work at lower unit cost. Their employees may be more productive (producing more work per shift because of greater personal effort).

Competitors may have lower taxes. They may be located in a community which offers tax reductions to attract new industry.

Competitors may have lower transportation costs.

They may be closer to customers, thereby providing better service at lower cost.

Competitors with lower costs are in a better position to sell at lower prices and still earn enough profit to stay in business.

To bring in the orders necessary to preserve jobs, we must work *smart* enough to eliminate all unnecessary costs—and work *hard* enough to get the most production from each payroll dollar. We are just as hungry as our competitors.

## **Economics Via T.V.**

A new T. V. course, "The American Economy", will soon be shown nationwide over 239 CBS affiliates and 58 educational T. V. stations. The course consists of 160 half hour lectures on the economic principles that underlie the economy in which we live and work. The series is being sponsored by the American Economic Association, The Joint Council on Economic Education, and the Learning

Research Institute, all of which are non-profit organizations.

More than 300 institutes of higher learning have set up special teaching procedures to supplement the T. V. course. In some institutions, "The American Economy" will be used as a basic course in economics. Most of the participating colleges and universities are offering credits to teachers for graduate and under-graduate work. Watch for this program in the T.V. listings in your area.

## **Girls' Club News**

*By Margaret Gorman*

The October meeting of the Council was the first to be held in the new SERA Building. We have a room reserved for our use—just to the right of the stage. Our records have been moved over from the old Club House (which building will be just a memory when this issue reaches you) and we are all settled in the new room.

New surroundings apparently stir thoughts of action—the Council formulated plans for the following activities:—November 14, the Card Party and Chinese Auction; December 1, our Christmas dance; December 15 and 16, the Children's Christmas party.

Greetings to three new Club members:—*Gilda Ford, Nora Galvin* and *Helen Jacovino*.

At this writing, *Margaret Snowden* was in St. Mary's Hospital for a check-up. Sure hope all turned out well and Margaret is back on the job by now.

Winding up vacations for 1962 were *Catherine McCormack* and sisters *Lil* and *Ann Grady* who picked October for a trip to the Virgin Islands.

We were very sorry to hear of the death of retired member *Ellen Murnane*.

*Dorothy Chambers*, chairman, reports Christmas cards, candy and wrappings have been delivered and are available in the new SERA Building.

## **SERA Building Formally Opened**

The new SERA Building was a center of colorful activity and enjoyment on Monday, October 15. Open house prevailed from 11 a.m. until 9 p.m., with dedication ceremonies, 3:30 p.m.

Speakers at the dedication exercises included Scovill President S. T. Williams, SERA president Robert Fumire and past president Vincent Manzolli, Girls' Club president Violet Dander, Rod & Gun Club president Harold Rogers and SERA Executive Secretary Fred Wilson.

Approximately 2,000 visitors toured the building during the day. Piano music was provided by Ed Morra. Refreshments were served by ladies of the SERA Board of Directors and the Girls' Club Council. Dancing was enjoyed during the evening hours.

Pictures of the new building appear on Page 6.



**James B. Griffin**  
Traffic  
40 yrs—Oct. 27



**Joseph Abromaitis**  
Sc. Mach. Tool  
25 yrs—Oct. 25



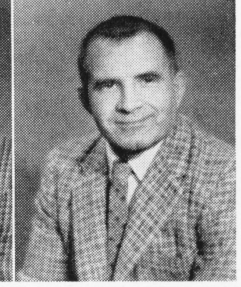
**T. W. Cawett**  
Closing  
25 yrs—Oct. 27



**Leonard Lorusso**  
Blanking  
25 yrs—Oct. 12



**Robert Weasa**  
Gripper Eyelet  
25 yrs—Oct. 10



**William Zenick**  
Rod Mill  
25 yrs—Oct. 26



**TWELVE TOTAL 360 YEARS' SERVICE.** *Four 40-year and eight 25-year awards were given in recognition of service in the Company at special ceremonies held on Monday, October 15. Those completing 40 years of service were: Misses Nancy Cavello and Iva Iris, James Griffin and Armand Wolff.*

## **James Boyle, Boris Stasiuk Complete Yale Summer Course**

Word has been received from Yale University of the successful completion by Boris Stasiuk and James J. Boyle of a special course held this summer on recently-developed quantitative techniques for analysis of business problems.

Mr. Stasiuk, Systems and Procedures Supervisor in our Mills Division, and Mr. Boyle, Senior Methods Engineer in Planning, were among eleven men from New Haven area industry to attend the course — which consisted of sixteen evening sessions, two-and one-half hours each, between June 11 and August 10.

The special course was conducted by faculty members of the department of Industrial Administration at Yale University, under the auspices of the Yale-Industry Committee.

Subjects emphasized were: probability theory and its application to decision-making, statistical quality control and sampling inspection, linear programming, forecasting, production smoothing, inventory control, simulation, and the rise of computers in applying the various techniques.

*Whatever happens politically, too many of us are apt to put the blame on the politicians. We talk a lot about "they." But what we should be talking about is "we." Political action is something you help create—by action or inaction—no matter where you live in this country. —ARTHUR H. MOTLEY.*

## **Service Anniversaries**

**Nancy Cavello**, Mfg. Packing  
40 years—Oct. 5, 1962

**Iva Iris**, Cosmetic Container Div.  
40 years—Oct. 16, 1962

**John Balsavage**, Tool Supt. Ofc.  
Gen. Mfg. Div.  
25 years—Oct. 11, 1962

**Byron Fleming**, Mfg. Eyelet  
25 years—Oct. 18, 1962

**Real Gravel**, Automobiles  
25 years—Oct. 31, 1962

**Irving Beal**, Casting  
10 years—Oct. 8, 1962

**Edward Tumkus**, Guards  
10 years—Oct. 10, 1962

**Charlie Wiggins**, Strip Mill  
10 years—Oct. 15, 1962

**Naomi Klunk**, Closure, Baltimore  
10 years—Oct. 20, 1962

**Shuler Dix**, Mills, Los Angeles  
10 years—Oct. 21, 1962

**Germaine Gelinas**, Cosmetic Div.  
10 years—Oct. 25, 1962

**Lisentrina Reed**, Chucking  
10 years—Oct. 27, 1962

**Paul Sorbo**, Bldg. 112 Service  
10 years—Oct. 29, 1962

## **New Assignments**

### **General Mfg. Div.**

**JOHN J. CAREY**—Product and Quality Control Supervisor of the General Manufacturing Div., excluding Relay

### **Mills Div.**

**GRAYSON B. WOOD, JR.**—Assistant Technical Manager-Development Engineering Director of Mills Div.

### **Planning**

**ROBERT E. BRINLEY**—Designer in charge of the Art Department

## Social Security Tax Goes Up January 1st

On your first pay day in 1963, you will notice that your pay is somewhat less than you may have figured. The reason for this is that, beginning with January 1, 1963, your social security taxes are being raised from 3½% to 3⅝% — an increase of 1/2% — of your yearly earnings (up to \$4800).

Here's how the new tax schedules will affect you:

Annual Wages	In 1962, you paid for Social Security	In 1963 you will pay for Social Security
\$2,000	\$ 62.50	\$ 72.50
2,200	68.75	79.75
2,400	75.00	87.00
2,600	81.25	94.25
2,800	87.50	101.50
3,000	93.75	108.75
3,200	100.00	116.00
3,400	106.25	123.25
3,600	112.50	130.50
3,800	118.75	137.75
4,000	125.00	145.00
4,200	131.25	152.25
4,400	137.50	159.50
4,600	143.75	166.75
4,800 up	150.00	174.00

As your employer, Scovill is also required to match your taxes dollar for dollar. This means that 7¼% of the total taxable payroll earned this year will be taken by the government to help pay the costs of the present social security system.

The scheduled tax increases (and they'll go up in 1966 to 4⅝% and in 1968 to 4⅞%) are necessary merely to raise the money needed to pay present benefits at present levels. In other words, neither this year's tax increase nor those in 1966 and 1968 will be accompanied by any increase in the benefits which retired persons or survivors of dead workers now receive.

Social security taxes are increasing because, each year more and more people are qualifying to receive old age, disability or survivor's benefits—and this group is growing faster than the country's payrolls. The result is that the tax rates must be increased from time to time to make up the difference. This condition is expected to continue for at least five more years, and this is why combined taxes are now scheduled to climb to 9¼% (4⅝% from you and 4⅞% from the Company).

Congress will again be asked to consider the Administration's medical care



SOMETIMES IT TAKES TWO. Knowing this is a two-man job Romeo DiStiso and Victor Jakatavich of the Oil House work together in up-ending a drum.

Actually, this type of lifting job is seldom done this way anymore because there are mechanical ways to handle drums but the picture was posed to show that there is a safe way to do the heavier jobs.

program this coming year. If this is adopted, it will mean that both you and the Company will each have your taxes raised by another 1/4%, which will be tacked on to the tax rate increase shown in the above table.

Moreover, the medical care plan would boost the taxable wage base for every employee, now \$4,800 each year, to \$5,200. In other words, the maximum tax per employee shown in the above table would be increased in January, 1964, from \$174.00 to \$201.50; in 1966, it would go up from \$198.00 to \$227.50; and by 1968, it would jump from \$222.00 to \$253.50.

## Christmas Mail For Overseas

Acting Postmaster John J. Slattery announces that our Armed Forces Overseas will receive your Christmas greeting card or gift package if they are mailed by November 20. For air-mail, the period is Dec. 1 to Dec. 10.

"Armed Forces" includes members of their families, and authorized U.S. civilians employed overseas who receive their mail through:

—APO, New York, N. Y. . . . San Francisco, Calif. . . . Seattle Wash.

—Fleet Post Office, New York, N. Y. . . . San Francisco, Calif.

## How Heavy Is It?

For every lifting job there is a safe way. The first step is to "size up" the job—how heavy is it? is it a two-man job? This decided, the next question is "how to do it."

There are many shapes and weights—anything from a long pipe to a small heavy box. There are many wrong ways—but, usually, just one right way to lift it.

The lifting job illustrated above requires two men working together. It's a combination of lifting at one end of the drum while pushing down at the other — a much easier way than both just lifting at one end.

So, remember wherever you are, whatever it is — size it up — get help if necessary, and do it the right way.

—Navy Post Office, c/o Postmaster Seattle, Wash.

Domestic rates of postage are applicable:— for greeting cards, unsealed, flap tucked in, with just a signature—3¢ first 2 ounces, 1½¢ each additional ounce or fraction of an ounce. Sealed greeting cards, with a personal message, 4¢ an ounce.

Postmaster Slattery said, "Your preparations now for Christmas mailings to friends and loved ones in the Armed Forces overseas will assure them you remembered not to forget."

## Retirements

EDWARD DOMBROSKI, floorman in Chucking, retired as of Oct. 29, 1962—21.4 years' service.

OLIVE AHRENS, machine operator in Head, Rehead & Clip, retired as of Nov. 1, 1962—15.7 years.

JOHN CROCE, night telephone operator in Telephone Office, retired as of Nov. 1, 1962—21.7 years.

ANNA M. DEE, inspector and assembler in Cosmetic Div., retired as of Nov. 1, 1962—almost 40 years.

ANTHONY DELEPPO, carpenter in the Carpenter Shop, retired as of Nov. 1, 1962—22.3 years.

MARY VALENTINO, press operator in the Forge Shop, retired as of Nov. 1, 1962—21.2 years.

## Pinochle Tourney

After five nights of play, scores are reported as follows:

	Nov. 1	Total
Matulunas	44,325	215,275
Laudate	43,675	215,665
Mancini	41,955	213,080

Individual High Scores:—

Pelosi— 4,470

DiFronzo— 4,340

## Postal Regulations On Envelope Sizes

Effective January 1, 1963, a new Post Office regulation standardizing the size, shape, and ratio of envelopes will go into effect.

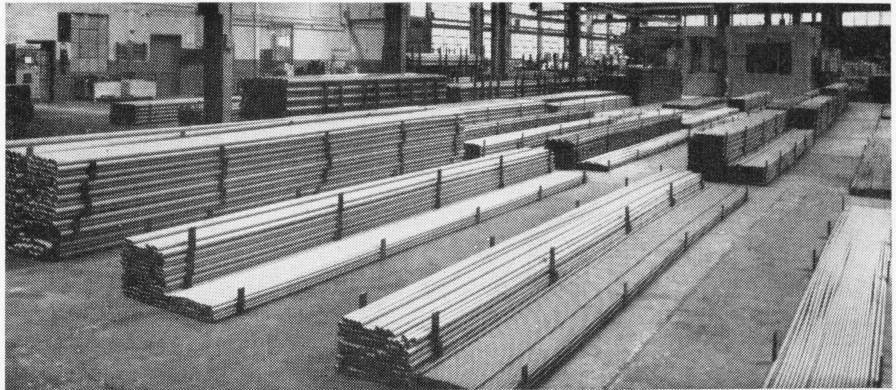
Envelopes of standard sizes and shapes are essential to the economical handling of mail, both by machine and manual methods. The following standards apply to envelopes:—

a. Envelopes less than 3 inches in width (height) or 4¼ inches in length are non-mailable.

b. Envelopes more than 9 inches in width (height) or 12 inches in length are not recommended.

c. Envelopes having shapes other than rectangular are non-mailable.

d. Envelopes having a ratio of width (height) to length of less than 1 to 1.414 (1 to the square root of 2) are not recommended.



PLASTIC PIPE, FITTINGS. Ready for shipment to customers in the U.S. Northeast, from this stockroom in Bldg. 136, are ample supplies of Scovill Rigid PVC Plastic Pipe and Fittings. Available in a comprehensive range of types, schedules and sizes, they are produced under advanced quality controls with close adherence to Commercial and Sanitation standards.

## Scovill Enters Plastic Pipe Field

The Company recently announced its entry into the expanding field of plastic piping with a full line of rigid unplasticized Polyvinyl Chloride (PVC) pipe and fittings for general commercial and industrial use.

This type of plastic pipe has been well proven during more than 30 years of use abroad and in the United States. Scovill's broad background of 35 years of production, engineering and marketing experience in the fields of copper and copper alloy pipe and tube leads very logically to development of superior plastic pipe products and to their wider applications.

Performance of PVC pipe and fittings has been consistently excellent, and many branches of industry now depend on this type of piping for lines carrying a wide range of liquids and gases which can "eat up" other materials.

PVC pipe and fittings are not "substitutes" for other piping materials but are entirely new materials of construction with many specific points of superiority and unique qualities. They provide, for the first time, a solution to the problems of transporting many

reactive reagents as well as common media having corrosive properties.

Scovill Rigid PVC Pipe and fittings show superior resistance to most chemicals including acids, alkalis and most alcohols. Bearing the NSF Seal, they meet the quality standard of the National Sanitation Foundation, which means that these materials are considered safe for potable water service.

For the present, Scovill marketing of PVC plastic pipe and fittings is limited to Northeastern territories. It is the Company's intention to develop close cooperation between our Technical Services and the plumbing, heating, and specialized distributors and contractors concerned in the sales and installation of plastic pipe and fittings, which find their principal present applications in the chemical, petro-chemical, water supply, irrigation, food processing, power, and commercial piping fields.

James D. Cleminshaw, Product Manager of Plastic Pipe and Tubing, is in charge of sales which will be handled by our salesmen, in conjunction with their lines of copper and water tubing, through our Waterbury, Rochester (N.Y.), New York City, Norwood (Mass.) and Philadelphia offices.

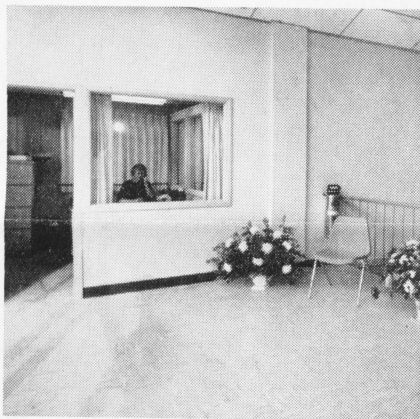
## Presenting the New SERA Building



On entering this beautiful new building, and crossing the lobby, a visitor views this colorful main hall on the lower level. To the right of the stage may be seen the door leading to the room reserved for Girls' Club Use. That's Tom



Mitchell, recreation assistant, in the center of the hall looking up toward the entrance (right photo) where the same color scheme prevails. The entrance to the offices may be seen in the upper right of the picture.



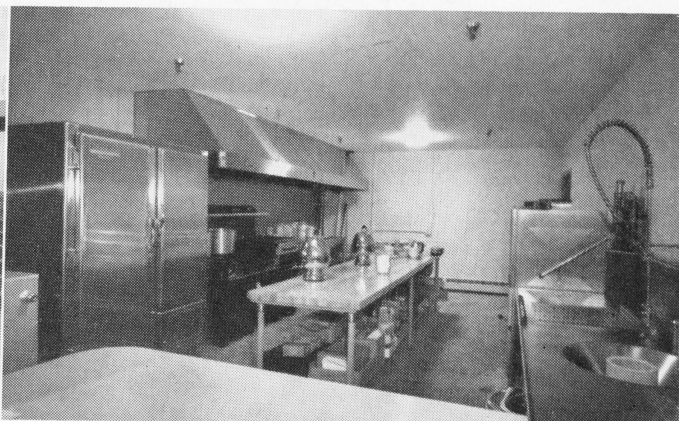
Just inside the entrance, turning to the left, you'll be greeted by Mrs. Ruth Peterson, Secretary-Treasurer of the SERA. To the right of her office (center photo) is that



of Fred Wilson, Manager of Employee Activities. Across the lobby is the Employee Store with Mrs. Alice Moody in attendance. The check room is also located here.



Coming down the stairs to the lower level, one steps into this attractive small dining room. Softly lighted, with dark oak panelling and furnishings, the room is high-



lighted by a picturesque country scene panel. This all-steel kitchen is equipped to efficiently handle meals from light lunches to full course banquets.

## SERA President Names Committees

Chairmen of committees for the current term have been appointed by new SERA President Robert Fumire. The chairmen, who will pick their own committee members are:—

Executive—Chairman John Mitchell, Ray Curtis, Joe Fabiano

House & Grounds—John Capone

Social—Margaret Snowden

Children & Family Activities—Betty Affeldt

Girls' Special Activities—Joyce Emmons

Fishing—Bob Fumire

Retired Folks—Al Kean

Policy Board for Sports—Howard Kraft, James Coffey, Don MacIntosh

## Adult Dancing Class

Adult dancing classes were resumed in the SERA Building on Wednesday, November 7th. While conducted as an eight-week course, interested persons (as couples or singles) may still join this first group. Starting at 8 p.m., the classes consist of one hour of instruction, followed by social dancing and refreshments. Mr. and Mrs. Hector LaRiviere are the instructors.

## Obituaries

HARRIET GOODYEAR died on October 10, 1962. Accounting clerk in the Accounting Dept. when retired in October, 1944—39 years' service.

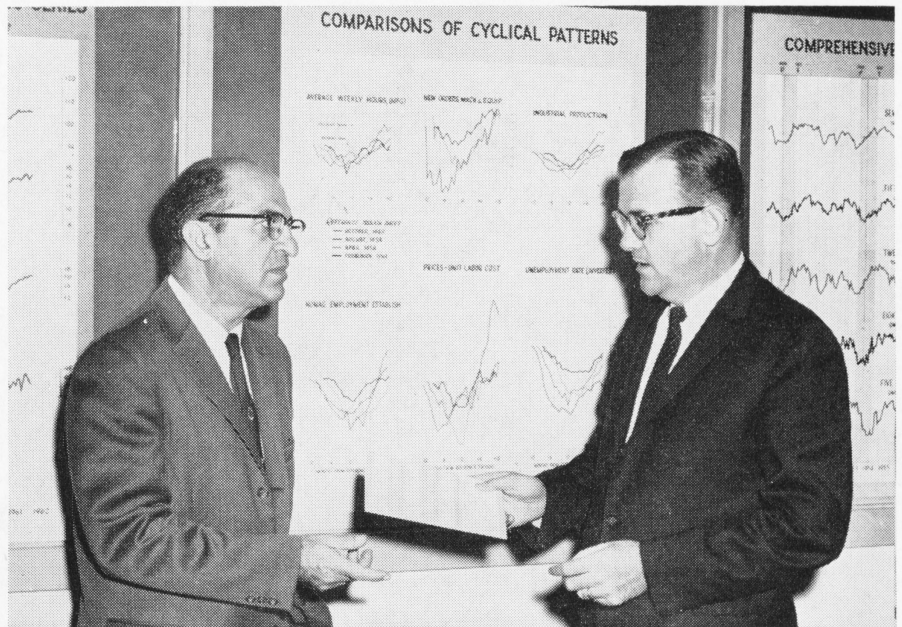
THOMAS F. LYNCH died on October 12, 1962. A construction electrician in the Electrical Dept.—15 years.

FRED J. SENIOR died on October 13, 1962. Factory superintendent of our Waterville Division when retired in April, 1957—50 years.

KENNETH LISTER died on October 13, 1962. An engineer in the turbine room of our Steam Dept. when retired in April, 1954—34 years.

PETER BLEKAS died on October 20, 1962. Boiler Room engineer in our Steam Dept.—36 years' service.

SULO MURTEZA died on October 21, 1962. A locker room attendant in the Strip Mill when retired in January, 1960—9 years.



**TIME SERIES FORECASTING.** This is the title of the book being presented by Robert McLaughlin (right) to Julius Shiskin, the U.S. Government's Chief Economic Statistician, at a meeting recently in Washington, D. C. Mr. Shiskin wrote the foreword to the book which has received national prominence.

## McLaughlin Book Wins Recognition

Robert McLaughlin, Manager of Market Research for our Mills Division, recently received national recognition in the publishing of a book about forecasting experiments he had been conducting here at Scovill.

The book, *Time Series Forecasting*, is about a computer program that is used in forecasting company sales. The foreword to the book was written by Julius Shiskin, the U.S. Government's Chief Economic Statistician, and one of the Free World's most widely known economists. Mr. Shiskin developed the original computer program about which much of the book is written. The widely discussed book describes in detail how various forecasting problems can be faced. It is the most thoroughly detailed book available in the field.

The book is the result of almost two years of experimentation at Scovill. It is an interesting case in which a government designed tool was developed into an extremely useful business planning device. It was published by the American Marketing Association, a professional association of eight thousand economists, market research men and statisticians. Both the Census Bureau and the American Marketing Association have expressed pride in the efforts of both men for their respective contributions.

The book began in 1960 after the steel strike made forecasting extremely complex. At this time it was felt that an effort must be made to improve this difficult function. The first thing that was done was to explore all the possible applications that could be processed by the electronic computer.

After considerable experimentation, Mr. McLaughlin read a paper in Los Angeles which represented the first public release of the techniques developed at Scovill. Following this, he was asked to give seminars in sales forecasting to both the Copper and the Aluminum Industries. In June, Mr. McLaughlin delivered a second paper in Cincinnati describing his book. Shortly thereafter he was asked to write a major article for the *Journal of Marketing*. This he has done. It will be published early next year.

Mr. McLaughlin is the Vice-president of the American Marketing Association's Connecticut Chapter, and was recently elected Chairman of the Copper Industry's Commercial Research Committee.

## Dog Obedience

Dog obedience training classes are being conducted in the SERA Building each Tuesday evening at 8:00 o'clock. Scovill employees, or members of their families, are invited to enter their dogs in the course, at a reduced rate. They must identify themselves at the registration desk.

BULK RATE

U. S. POSTAGE  
PAID  
PERMIT No. 123



# Classified Advertising

## For Sale

3-pc. light walnut bedroom suite (bed, 3/4 size). 754-9164 after 3:30 p.m.

12 ft. semi-V bottom plywood boat. Under construction, all completed but bottom. Plywood for bottom included, \$40. 758-2212 after 5 p.m.

Florence living room oil stove, two 7" burners, with pipe. 756-1321.

Boy's black tweed winter coat, zip-in lining; green sport jacket; both size 12, \$25. 756-0102 after 5 p.m.

Gas Roper stove (4 burners) with oven. Good condition, \$30. 754-5571,

7 storm windows with wooden screens, 30 x 58"; 8 wooden screens with aluminum mesh, with hardware, 28 x 54"; white porcelain sink with right-hand drain board. 754-5611, 4 to 5 p.m.

3-pc. dining room set, 10 years old; china closet and buffet. 756-3145 or 754-6558 after 3 p.m.

Maple double bed, coil spring; large tricycle, juvenile hard cover classic and novel books. 755-8733.

1955 Chevy convertible, standard shift, fair condition. 879-0984 after 5 p.m.

Console extension table, opens to seat 12; 3 leafs and pads, \$25. Crosley 16" TV set in mahogany cabinet, good working condition, \$75; carpet sweeper, \$7; Electrolux, \$8; Chrome table, 4 chairs, mother of pearl, \$20; hospital bed, \$10; Mouton coat, size 12, \$15; other coats, size 12, \$8 to \$10. 755-4182 or 755-9608.

23 wooden storm windows and screens, good condition, various sizes. 755-7254.

White artificial fireplace with brass andirons and logs, \$25. 755-1613 after 5 p.m.

Small 2-burner ABC heating stove, oil stand, 3-gal tank; white with black trim, chrome pipe. 2 oil drums with faucets, \$1 each. 754-2369.

25" lawn sweeper, like new, \$15. 756-6898 after 6 p.m.

Black tool box, good condition, with some tools, \$25. 755-2115.

Dinnerware service for 8; 2 snow tires, 6.70 x 15, on Chevy wheels. 756-3152.

1955 4-door Dodge station wagon, automatic, extra snow wheels, A-1 mechanical condition. 272-6390 evenings.

1960 Falcon, 2-door sedan, radio, heater, auto. transmission; 1959 Dodge 4-door sedan, radio, heater, auto. transmission. Both in A-1 condition. 755-2313 before 2:30 p.m.

Child's ice skates, size 13, like new, \$1.50; wooden rocking horse, \$1.50; baby's high chair, \$2.50; 22 rifle, \$10; two 15" Pontiac wheels with white-wall tires mounted; toolmaker's tools and leather covered toolbox; 100' x 500' building lot near school and bus, city water. 756-1828.

Boy's tweed top coat with zip-in lining, size 10, \$5. 756-0092.

1956 black/red Oldsmobile, good condition. 274-1561 after 5 p.m.

4-mo. old Chihuahua. 756-3585 after 4 p.m.

Philco console 17" TV, \$50; boy's 24" Columbia bike, \$20. 729-2892.

Posture Rest - Slimerize, Stauffer Home Plan Program; value, \$300, asking \$150; Welbilt 4-jet gas stove, A-1 condition, \$40. 758-4332 after 5 p.m.

Boy's winter suit, size 17; alpaca winter overcoat, size 14; football helmet, new; American Flyer train set; Accordiana 120 base accordian. 754-6784 after 6 p.m.

Ironing board, \$3, good condition; baby's toys. 755-9337 after 3:30 p.m.

Mossberg 16 gauge shot gun, bolt action 3 shot repeater with adjustable choke, like new, \$30; portable electric forced air heater with automatic thermostat, \$10. 756-8224.

H-O train set; 4 x 8' folding table, landscaped, 40' track, 3 engines, electric switches, turntable, other accessories. Worth \$150, asking \$75; 22 cal. single shot J.C. Higgins rifle, like new, \$10. 272-8207.

## Wanted To Buy

4 pneumatic go-car tires; upright piano. 753-6885 after 6 p.m.

Pair of skis and poles, suitable for young lady. 274-1142 mornings after 9 o'clock.

Gas space heater. 753-6411 after 5 p.m.

## Tenants Wanted

5-room apartment, 2nd floor, steam heat, middle aged couple preferred. 755-9337 after 3:30 p.m.

## Other

Ride wanted from lower Buckingham St., Oakville to Hayden St. gate for 7 to 3 shift. 274-2434.

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Return Requested

# SCOVILL BULLETIN

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